

VLAJO MINI KICK-OFF 25/09

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INTRODUCTIE

IMPACT VAN 'FAST FASHION'

Climate > News

Shocking images show mountain of unworn fast fashion visible from space

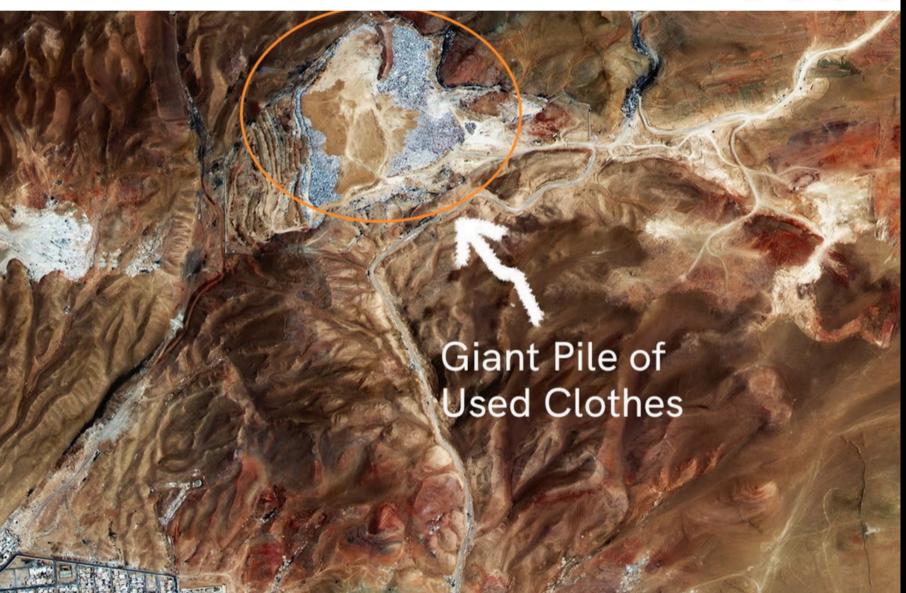
Chile's Atacama Desert has become a dumping ground for unworn clothes that couldn't be sold

Chloe Cawood Jam Press • Tuesday 20 June 2023 18:00 BST • 2 Comments











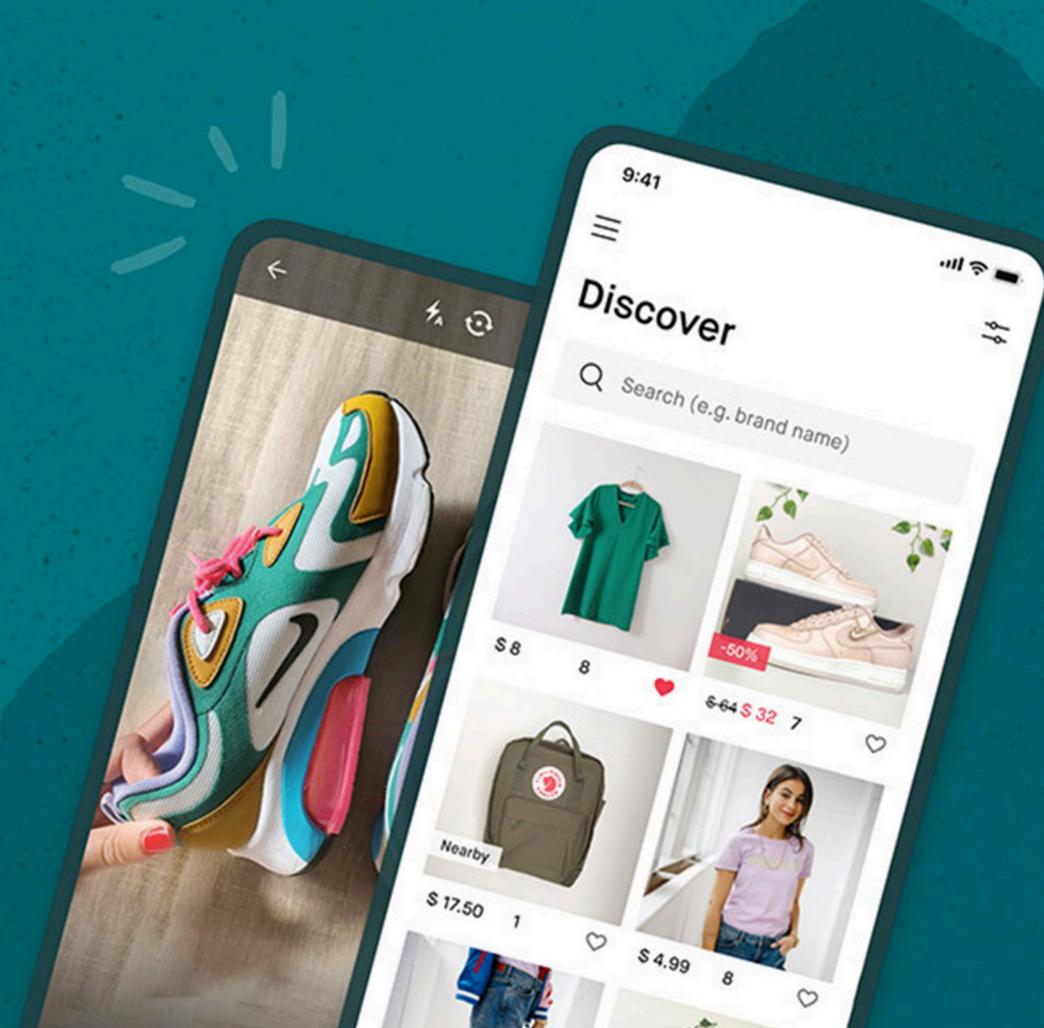
ATACAMA WOESTIJN



VRAAG

WIE GEBRUIKT ER APPS ZOALS VINTED?

lintea



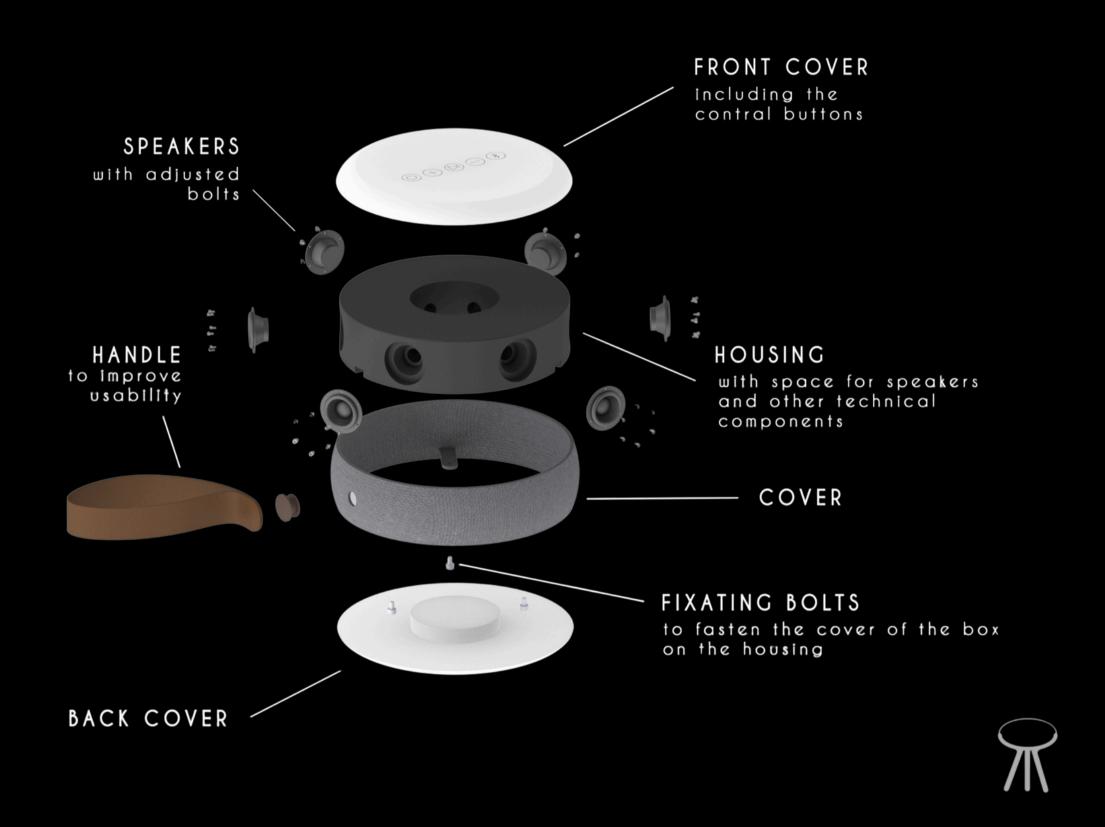
ONDERNEMEN

DUURZAAM

ONDERNEMEN







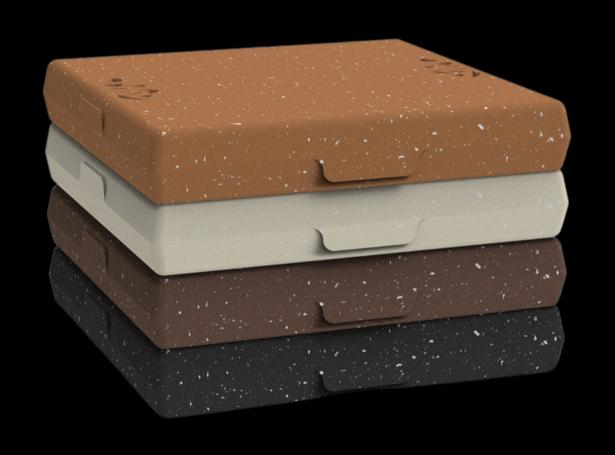


PRODUCTONTWIKKELING





Herbruikbare pizzaverpakking







10 MILJOEN TON

jaarlijkse afvalproductie meubelindustrie Europa













LINEAR ECONOMY



TAKE MAKE DISPOSE

CIRCULAR ECONOMY



CIRCULAIRE ECONOMIE

DE R-LADDER



REDUCE

REDESIGN

REUSE

REPAIR

REFURBISH

REMANUFACTURE

REPURPOSE

RECYCLE

RECOVER



Duurzaam ondernemen betekent het opbouwen van een bedrijf dat de wereld positief beïnvloedt, terwijl het ook winstgevend en succesvol is. Het draait om langetermijndenken en niet alleen om hoeveel geld je vandaag kunt verdienen. PLANET



PEOPLE

































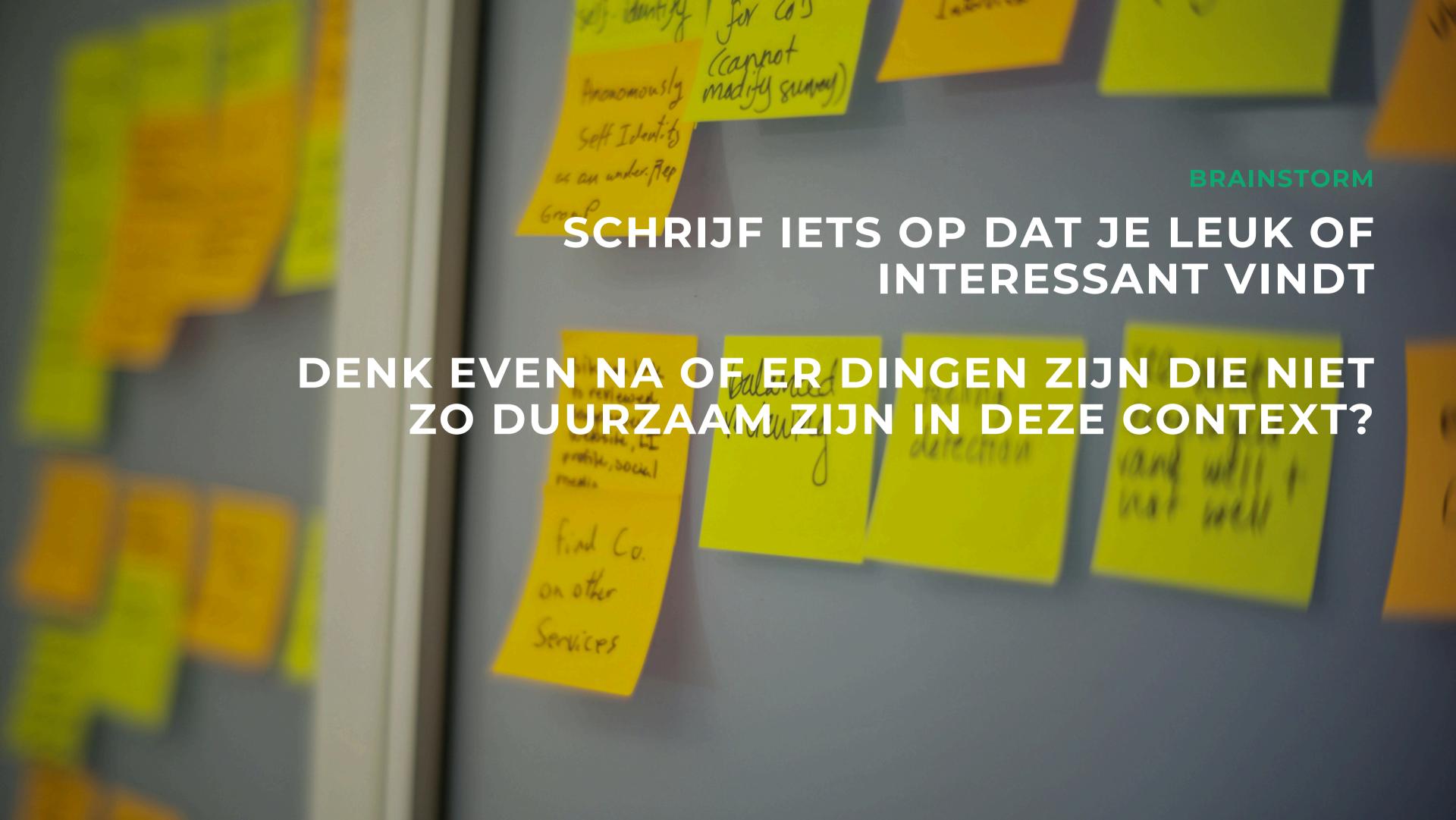






ONTWIKKELINGS DOELSTELLINGEN





SCHRIJF IETS OP DAT JE LEUK OF

INTERESSANT VINDT

DENK EVEN NA OF ER DINGEN ZIJN DIE NIET ZO DUURZAAM ZIJN IN DEZE CONTEXT?

BESPREEK PER TWEE WELK PROBLEEM JE GEVONDEN HEBT EN BRAINSTORM KORT OVER HOE JE DIT ZOU KUNNEN OPLOSSEN

AAN DE SLAG

HOE DOE JE DAT NU DAT DUURZAAM ONDERNEMS?





Wat als we nu eens een tent op hoogte bouwen?

INGREDIËNTEN

Een doel

- Een doel
- Een ontwerp

- Een doel
- Een ontwerpAnderen die het ook willen

- Een doel
- Een ontwerpAnderen die het ook willen
- Een gemotiveerd team



- Een doel
- Een ontwerp
- Anderen die het ook willen
- Een gemotiveerd team
- Plezier!













DOEL

value proposition



de onderneming

TEAM



ONTWERP

product, service



PLEZIER!

wat je zelf uit de onderneming haalt



ANDEREN DIE HET OOK WILLEN

klanten



ALLES TERUG AFBREKEN VOOR HERGEBRUIK

duurzaam ondernemen

BUSINESS MODEL CANVAS



KEY PARTNERSHIPS

How might you strengthen your partnerships with organisations across the value chain to benefit from circularity (flows of materials, information and capital) in the system?

What new or unexpected partnerships can you form to grow circularity within your organisation and the system?



(WORK) KEY ACTIVITIES

What activities might best help you

What might be the positive externalities (i.e. the consequences of your actions on others) of your activities? And how might vou monitor and design out any negative

How might you create new forms of human natural or financial capital?



VALUE PROPOSITION

Start by asking yourself: what are the needs you are aiming to meet? Is it a product or is a service required to fulfil these needs?

Is there anything associated with your product/service that has potential value

How will you create a compelling story about your value proposition? How might you enhance your value proposition from the outset by designing

for adaptability and continuous



RELATIONSHIPS

What feedback loops will you build in with your customers to become more nimble and adaptable to their feedback?

How might you connect customers with other parts of the journey of your product/service or materials?



CUSTOMER SEGMENTS

Who will be the main customers or users of your product/service?

Who else might benefit from or will be affected by your materials/product/ service? Also consider beneficiaries beyond your immediate value chain and industry.



KEY RESOURCES

How might you build a multi-disciplinary team within or across organisations to create value in a circular economy? How might you embrace connectivity?

What capabilities do you need to enable circular flows and feedback mechanisms and run your organisation successfully in the short and long term?

Where will your resources come from (renewable or finite source) and what will happen to them after use?



O CHANNELS

relationship with your supply chain?

How might you build feedback loops directly into your product/service that allow you to identify new opportunities?

...........



What role could you play in the reverse logistics chain?



REVENUES

How might you diversify opportunities to increase resilience, growth and innovation?

How might "growing the pie" (through value creation elsewhere in the system) impact favourably on your own future success?

How might your business model help create other types of value? Human, social or natural capital?

How might new services increase revenue from existing products, assets or your delivery systems?



Which costs could be shared or lowered through other users and partners?

Could you shift from an ownership model of underutilised assets to payment for access and usage? How might you reduce cost volatility and dependence on the use of finite resources? What can you do to mitigate risk?



BUSINESS MODEL CANVAS

• Value proposition = wat bied je aan, wat is je meerwaarde?



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PROPOSITION

Is there anything associated with your product/service that has potential value to others?

How will you create a compelling story about your value proposition?

How might you enhance your value proposition from the outset by designing for adaptability and continuous evolution?



RELATIONSHIPS

What feedback loops will you build in with your customers to become more nimble and adaptable to their feedback?

How might you connect customers with other parts of the journey of your product/service or materials?



CUSTOMER SEGMENTS

Who will be the main customers or users of your product/service?

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How might you build a multi-disciplinary team within or across organisations to create value in a circular economy? How might you embrace connectivity?

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O CHANNELS

How might you redesign your relationship with your supply chain?

How might you build feedback loops directly into your product/service that allow you to identify new opportunities?



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BUSINESS MODEL CANVAS

• Value creation= wat heb je nodig om je waarde (= value proposition) te creëren en welke kosten komen daarbij kijken?



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What activities might best help you achieve your value proposition?

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How might you create new forms of human, natural or financial capital?



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CUSTOMER RELATIONSHIPS

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BUSINESS MODEL CANVAS

• Value delivery= aan wie ga je waarde afleveren en via welke kanalen?



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CUSTOMER RELATIONSHIPS

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Who else might benefit from or will be



How might you build feedback loops



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• Value capture= hoe ga je hier winst op maken?



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relationship with your supply chain?

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How might you diversify opportunities to increase resilience, growth and innovation

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BUSINESS MODEL CANVAS

- Value capture= hoe ga je hier winst op maken?
 - Maatschappelijke winst
 - Ecologische winst
 - Financiële winst



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Nog vragen?

